

RFP #25-16

MMIS 2020 Platform Project – System Integrator/Data Hub Services

Q&A

	RFP Section	Question	Answer
1		What is the estimated cost?	The Department does not provide this information.
	RFP Section	Question	Answer
2		When is the MMIS system expected to be fully implemented?	The Department’s anticipated schedule for implementing the MMIS 2020 Platform is located in APPENDIX C MMIS 2020 PLATFORM TIMELINE of the RFP.
	RFP Section	Question	Answer
3		When will the EVV solution be procured?	The Department is in the process of determining the procurement strategy for these services.
	RFP Section	Question	Answer
4		When will the Program Integrity management system be procured?	Refer to the response to Q2.
	RFP Section	Question	Answer
5		When will the Fee for service and third party liability RFP be procured?	Refer to the response to Q2.
	RFP Section	Question	Answer
6		When will the prior authorization module be procured?	Refer to the response to Q2.
	RFP Section	Question	Answer
7		When will the Electronic data interchange solution be procured?	The Electronic Data Interchange RFP was issued June 29, 2018.
	RFP Section	Question	Answer
8		When will the managed care and financial administration, provider management, and outpatient drug Rx module be procured?	Refer to the response to Q2.

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9		Has a budget been allocated for this project? May I know an estimated contract value if possible?	Refer to the response Q1.
	RFP Section	Question	Answer
10		Is there an estimated award date for this RFP?	Refer to the response to Q2.
	RFP Section	Question	Answer
11		Do you need to own the facility prior to award?	No; however, the Offeror must indicate in its proposal how it will meet the facility requirements.
	RFP Section	Question	Answer
12		Do key personnel need to be current employees?	Refer to Part III, Section III-5 of the RFP. Key Personnel must be identified and resumes provided; however, they are not required to be current employees. An Offeror must have the individuals identified as key personnel committed to working on the Project if selected for negotiations and award.
	RFP Section	Question	Answer
13	Page 131, Section VI-31 (A), Commonwealth Held Harmless	Section VI-31(A) of the RFP states that “Contractor shall hold the Commonwealth harmless from and indemnify the Commonwealth against any and all third party claims...” However, it is not commercially standard for vendors to indemnify for “all” third party claims, regardless of the type of claim or whether the vendor is at fault. Can the Commonwealth please revise the indemnities to include only the following commercially standard and commercially reasonable types of claims – injury to persons and damage to tangible property due to negligence; infringement of third party intellectual property; and gross negligence and willful misconduct?	Refer to RFP Part III Section III-11 Objections and Additions to Standard Contract Terms and Conditions . Offerors may identify terms and conditions in RFP Part VI that it would like to negotiate; however, it must submit a proposal based on the terms and conditions in Part VI IT Contract Terms and Conditions and its exhibits and should not assume that the Department will accept its proposed changes.

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14	Page 131, Section VI-31 (A), Commonwealth Held Harmless	Can the Commonwealth please clarify that, except for the categories of damages listed in Section VI-30(A), claims by third parties under Section VI-31(A) are subject to the limitation of liability?	Yes, the limitations as provided in RFP Part VI Section VI-30 apply to RFP Part VI Section VI-30.A .
	RFP Section	Question	Answer
15	Page 131, Section VI-30, Limitation of Liability	Section VI-30(B) states that “In no event will the Contractor be liable for consequential or incidental damages unless otherwise specified in the RFP.” However, it is not commercially standard for consequential damages to be a remedy in any circumstance. Therefore, can the Commonwealth please revise the statement in Section VI-30 to exclude consequential damages in all circumstances?	Refer to the response to Q13.
	RFP Section	Question	Answer
16	Page 161, Section 3(d), Business Associate Obligations	Section 3(D) of the Business Associate Addendum states that “Business Associate shall indemnify the Covered Entity for costs associated with any incident involving the acquisition, access, use or disclosure of Unsecured PHI in a manner not permitted under federal or state law and agency guidance.” However, Contractors should only be accountable for costs directly attributable and proportional to a breach by them, rather than all costs associated with “any incident,” each of which might have multiple causes and involve multiple parties. In addition, claims under this indemnity should be subject to the contract’s limitation of liability. Can the Commonwealth please make these revisions?	Refer to the response to Q13.
	RFP Section	Question	Answer
17		Does the Commonwealth have a procurement library with (1) a more complete list of requirements for the SI/DH, and (2) additional information about the current state of the program, that it could give bidders access to?	No, a procurement library is not available for the RFP. The selected Offeror for SI/DH services will participate in joint application design (JAD) sessions with other module contractors and refinement of the requirements will take place during this phase of the Project. Offerors may submit alternatives with their proposal and must include a rationale for doing so. APPENDIX C MMIS 2020 PLATFORM TIMELINE reflects the

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			current and anticipated states of the MMIS 2020 Platform.
18		Would the Commonwealth please provide a draft Statement of Work to bidders as part of the solicitation documents, instead of having the SI/DH tasks listed in various places within the RFP? The Statement of Work should be negotiated between the awardee and the Commonwealth, and will provide more certainty and detail with respect to each Party’s obligations and tasks under the resulting contract, thus increasing the chances of project success. The Statement of Work should also be added to the contractual order of precedence, following the Contract.	No, the Department has issued the RFP, which contains the requirements and tasks for SI/DH services and Offerors should propose how they will fulfill these requirements and tasks.
19		There are several places in the RFP and Terms and Conditions where “satisfaction” is listed as the performance standard, including in Section IV-1, Cost Submittal; Section VI-18(3), Default; and several other places. However, “satisfaction” is subjective and should be replaced with an objective standard. Having the Commonwealth’s satisfaction as a standard or requirement will only lead to disputes between the Commonwealth and the Contractor. Would the Commonwealth please change each instance of “satisfaction” being the performance standard to an objective standard?	If this question is referring to terms contained in RFP Part VI IT Contract Terms and Conditions , see response to Q13. To the extent that the question refers to terms in other parts of the RFP, without the identification of specific instances, the Department is unable to answer.
20	Page 29, I-22. Department Participation	The RFP states that “Offerors must provide all services, supplies, facilities, and other support necessary to complete the identified work, except as otherwise provided in this Part I, Section I-22.” Can the Commonwealth please provide information on the size and expected duration of assignment of all of the Department personnel expected to be assigned to the project, and any third parties that will be providing support? And are all of the Commonwealth staff assigned full-time?	The Bureau of Data Claims Management (BDCM) is the bureau has oversight of this Project and currently has approximately 80 staff personnel who will be assigned for differing workload percentages as the Project develops. Please refer to APPENDIX B MMIS 2020 PLATFORM SERVICE CONTRACTOR AND MODULE DESCRIPTIONS for an explanation of the third parties that will be providing support for the MMIS 2020 Platform.

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21	Page 31, I-29. Standards	Section I-29, Standards states that changes in law are to be handled as Changes pursuant to Section VI-21, but does not state which Party bears the costs for changes in law, like it does for changes in "IT Standards" pursuant to Section VI-4(C). Can the Commonwealth please clarify how changes in law will be handled and provide additional specificity in the RFP and Contract?	RFP Part VI Section V-21 provides the process by which the Department and the selected Offeror will address changes in law. The selected Offeror will investigate the impact of the change, including the impact on pricing, if any. If the Department and the selected Offeror agree as to the selected Offeror's conclusions concerning any pricing impact, the Department may either reimburse the selected Offeror using the fixed hourly rate, issue a Purchase Order or amend the contract. If the work required by the change is within the scope of the contract, the Department has provided for payment using the fixed hourly rate for necessary modifications. Please see revised Appendix M Cost Submittal. To the extent that an Offeror wants to modify the change process as stated in RFP Part VI Section VI-21 , see response to Q13.
	RFP Section	Question	Answer
22	Page 33, I-30(C). Conflicts	Section I-30(C), Conflicts of the RFP states that "Potential offerors and subcontractors that have participated as contractors or subcontractors in planning the MMIS 2020 Platform Project or preparing procurement documents for the MMIS 2020 Platform Project are precluded from being selected for negotiations or award for the SI/DH services." Can the Commonwealth please provide a list of all of the Contractors and Subcontractors that assisted in the planning, and are therefore precluded from bidding on the SI/DH?	This information is not needed in order to provide a response to the RFP.
	RFP Section	Question	Answer
23	Page 34, I-31. Expansion and Reuse of SI/DH Services	Section I-31, Expansion and Reuse of SI/DH Services states that "...the Department will make available to CMS, other states and local governments project artifacts, documents and related material, along with system components and code of all SI/DH Developed Material of the Commonwealth, including customizations and	No, the Department will not purchase and negotiate software licenses. The Offeror needs to meet the requirements of the RFP. Reuse applies to Developed Material as

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		configurations for COTS software products...” Bidders will most likely not be able to agree to this on behalf of third party software providers. Thus, will the Department purchase and negotiate software licenses directly for any components they wish to apply this requirement to?	defined in RFP Part VI Section VI-3 and includes the conceptual design of the product and not the actual software license. Please refer to the following link for State Medicaid Director Letter 18-005 -- CMS-2392-F Mechanized Claims Processing and Information Retrieval Systems – Reuse https://www.medicaid.gov/federal-policy-Guidance/index.html
	RFP Section	Question	Answer
24	Page 37, II-5. Offeror Responsibility	The RFP states in Section II-5 that “Based on the financial condition of the Offeror, the Department may require a certified or bank (“cashier’s”) check, letter of credit, or a performance bond conditioned upon the faithful performance of the contract by the Offeror...” Many organizations, including NASCIO, have recommended that performance bonds and similar instruments not be required for IT procurements, “...In order for states to lower costs and create a competitive procurement pool...” (NASCIO 2016 Call to Action.) Would the Commonwealth please remove this requirement, or clarify specifically how and when it will be required and applied? It is necessary in order for bidders to be able to properly include associated costs in their bids.	The Department will not change this requirement. RFP Part II Section II-5 explains when and how the performance security will be required. Specifically, as a means to establish offeror responsibility, the Department may require performance security when the Department determines that the financial information submitted by an Offeror as part of its proposal does not demonstrate sufficient financial capability for the good faith performance of the contract. In this limited instance, the Department has the discretion to include such an Offeror in the BAFO process and in contract negotiations contingent on it providing performance security. If at BAFO or in contract negotiations, the Department requests performance security based on its determination that the offeror does not demonstrate financial capability, the Offeror may not include the cost of the security in its pricing.
	RFP Section	Question	Answer

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25	Page 41, III-1(C). Requirements	The RFP states in Section III-1(C) that “The SI/DH requirements listed below are the preliminary requirements for the selected Offeror...” Does this refer to the fact that all of the requirements included in the solicitation are preliminary? Or that the requirements for the other modules / components of the MMIS are preliminary? Or both? And, if the requirements for the SI/DH are preliminary, can the Commonwealth add a provision that will equitably adjust the schedule and cost for the SI/DH once any preliminary requirements are finalized?	Preliminary in this context is meant to be understood as “high-level” requirements. As stated in the subsequent sentence, and as Requirements Gathering meetings, including JAD sessions are held, the selected Offeror will participate with the ITC/QA and other module contractors and refinement of the requirements will take place.
	RFP Section	Question	Answer
26	Page 63, III-4(8). Prior Experience	The RFP requires in Section III-4(B) that “The Offeror must disclose any contract or agreement cancellations, or terminations within five (5) years preceding the issuance of this RFP.” Large companies, especially those with many public sector clients, typically experience cancellations or terminations for the convenience of their clients that are not relevant to an offeror’s responsibility and are therefore not centrally tracked by them. Therefore, this list may be difficult to provide and is of limited benefit. Would the Commonwealth please remove this requirement?	The Department will not remove this requirement.
	RFP Section	Question	Answer
27	Page 103, III-10. Performance Standards	Section III-10, Performance Standards of the RFP states that “The Department will monitor the selected Offeror's performance using various methods.” However, all performance monitoring methods should be specified in detail in the Contract so that Contractors can take them into account when determining their bid terms and price. Therefore, can the Commonwealth please either specify all performance monitoring methods or remove this statement?	The Department has a contract monitoring unit that monitors service level agreements for contract compliance. Methods include but are not limited to dashboard monitoring and analysis of required periodic reports.
	RFP Section	Question	Answer
28	Page 103, III-10. Performance Standards	The Liquidated Damages specified in Section III-10, Performance Standards should be expressly stated as damages adequate to compensate the Commonwealth for the causes listed, and not as penalties, as penalties may not be enforceable under law. Therefore, can the Commonwealth remove the “penalty” language with respect to all of the Performance standards listed in the table in Section III-10?	The Department agrees that all amounts listed in RFP Part III Section III-10 Performance Standards Nos. SI/DH-1, SI/DH-2 and SI/DH-19 are liquidated damages and not penalties. The use of the word “penalty” was inadvertent and is replaced by “liquidated damages”.

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	RFP Section	Question	Answer
29	Page 103, III-10. Performance Standards	The assessment of Liquidated Damages should serve as the Commonwealth’s exclusive remedy in the event of the occurrence of any of the items in Section III-10. Can the Commonwealth please make this update to the RFP?	The Department will not modify the Liquidated Damages language.
	RFP Section	Question	Answer
30	Page 103, II-10 Performance Standards	Can the Commonwealth establish a reasonable aggregate limit for the assessment of all Liquidated Damages pursuant to Section III-10? This would be consistent with the aggregate limit the Commonwealth has established in Section VI-50(C) for late Major Deliverables, which is capped at a maximum of 30 days per Deliverable.	Refer to the response to Q13 and Q29.
	RFP Section	Question	Answer
31	Page 103, III-10. Performance Standards	Can the Commonwealth provide a method for the Contractor to earn back any Liquidated Damages assessed pursuant to Section III-10? This would be consistent with the earn-back provision established in Section VI-50(C), which states that “Contractor may recoup the total amount of liquidated damages assessed against previous Major Deliverables if the Contractor accelerates progress towards future Major Deliverables and meets the final project completion date set out in the Contract...”	Refer to the response to Q13 and Q29.
	RFP Section	Question	Answer
32	Page 103, III-10. Performance Standards	Can the Commonwealth provide a defined phase-in period for all of the Performance Standards listed in Section III-10, during which they will be measured, but damages will not be assessed? This is commercially standard and provides the flexibility for both the Contractor and the Commonwealth to monitor the Performance Standards to ensure that they are providing value for the Commonwealth prior to the actual assessment of damages.	Refer to the response to Q13 and Q29.
	RFP Section	Question	Answer
33	Page 104, III-10. Performance Standards, Performance Standard “SI/DH-8 – Audits”	Can the Commonwealth please remove SI/DH-8, Audits from the Performance Standards and add a more detailed provision to the Contract in Section VI to address such external audits? The reimbursement of a cost incurred should not be characterized as damages.	Refer to the response to Q29.

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	RFP Section	Question	Answer
34	Page 104, III-10. Performance Standards, Performance Standard “SI/DH-10 – Compliance”	Performance Standard “SI/DH-10 – Compliance” is not an appropriate item for Liquidated Damages, as remaining in compliance with laws and regulations may be a complex process involving action by both the Contractor and the Commonwealth, and it may also be difficult to assess “compliance” at any given point in time. In addition, it is also in conflict with Section I-29 and Section VI-41, which already require the Contractor to comply with laws, failing which the Contractor would be in breach and the Commonwealth would already have other remedies at its disposal. Therefore, would the Commonwealth please remove this Performance Standard?	Refer to the response to Q29.
	RFP Section	Question	Answer
35	Page 109, Section IV-1. Cost Proposal	Section IV-1, Cost Proposal states that the release of all portions of the retainage is subject to actions and approvals by CMS. However, it is not appropriate to have the release of the retainage conditioned on the actions of an entity that is not a Party to the contract, and over which the Contractor has no control. Instead, the release of the retainage should be tied to objective requirements that can be met by the Contractor. In addition, there should also be a provision providing for the release of the retainage in the event that CMS does not take action within a certain timeframe. Finally, there should be a provision for the release of the retainage in the event that the Contract ends earlier than anticipated. Otherwise, the retainage could be held indefinitely, despite the Contractor completing all of its required work. Would the Commonwealth please make these three changes? And would the Commonwealth please move this section to Section VI so that it can be negotiated and mutually agreed to by the Parties?	The Department will not modify the Cost Submittal language.
	RFP Section	Question	Answer
36	Page 113, V-3(I). Contract Requirements – SDB and SB Participation	The RFP states in Section V-3(I). Contract Requirements--SDB and SB Participation that “If the selected Offeror fails to satisfy its SDB and/or SB commitment(s), it may be subject to a range of sanctions BDISBO deems appropriate.” The sanctions listed should only apply in the event that the Contractor willfully or negligently fails to meet its SDB and SB commitments, and not in the event that the Contractor falls short despite making good faith efforts to meet the goals. Would the Commonwealth please update this section and make this distinction?	The Department will not modify this language.

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	RFP Section	Question	Answer
37	Page 113, V-3(I). Contract Requirements-SDB and SB Participation	The RFP states in Section V-3(I). Contract Requirements--SDB and SB Participation that "If the selected Offeror fails to satisfy its SDB and/or SB commitment(s), it may be subject to a range of sanctions...Such sanctions include, but are not limited to... suspension or termination of the contract together with consequential damages." Consequential damages are not an appropriate remedy, as they would necessarily be both subjective and disproportionate. Would the Commonwealth please remove consequential damages as a possible remedy?	The Department will not remove this potential sanction.
	RFP Section	Question	sAnswer
38	Page 117, IV-6. Order Performance	Would the Commonwealth please remove the RFP from the contractual order of precedence given in Section VI-6, Order of Precedence? The RFP should not be incorporated into any resulting contract for the following reasons: it does not specify either Party's obligations in sufficient detail; it has not been negotiated and mutually agreed to by the Parties; it contains goals and broad statements not appropriate for inclusion in a contract; and it has significant content related solely to the solicitation and not germane to contract performance.	Refer to the response to Q13.
	RFP Section	Question	Answer
39	Page 121, VI-18. Default	In Section VI-18, Default the State lists 17 reasons in which the Contractor may be in default. Many of these are commercially non-standard, as they either (1) do not rise to the level of material breach, or (2) are already covered by Section VI-22(C), Termination for Default, or (3) are more appropriate in a Contract for products rather than IT services. Therefore, would the Commonwealth please either remove this provision or narrow the circumstances to those consistent with a material breach?	Refer to the response to Q13.
	RFP Section	Question	Answer
40	Page 124, VI-22. Termination	It is commercially standard to allow Contractors to terminate in the event of a material breach by the State by issuing a cure notice, consistent with the same process by which the State can issue a cure notice to the Contractor. However, Section VI-22 does not provide for this. Would the State please add this provision?	Refer to the response to Q13.

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	RFP Section	Question	Answer
41	Page 123, VI-19. Notice of Delays	It is commercially standard for Contractors to be granted a schedule extension and an equitable adjustment to cost in the event that delays are caused by factors outside of the Contractor’s control, such as performance issues on the part of third parties, or delays caused by the Commonwealth. However, Section VI-19, Delays does not provide for this. Therefore, would the Commonwealth please add a draft contractual provision along these lines to the Contract?	Refer to the response to Q13.
	RFP Section	Question	Answer
42	Page 152, VI-50. Liquidated Damages	Section VI-50(D) states that the Department may “immediately terminate the Contract” in the event that a single Major Deliverable is not provided within 30 days. However, being able to terminate the entire contract in the event of a single delayed Major Deliverable after also assessing damages is a seriously disproportionate remedy; the damages are intended to serve as the remedy. In addition, the Contractor should have a cure period prior to any termination. Would the Commonwealth please update this Section to make these two changes?	Refer to the response to Q13.
	RFP Section	Question	Answer
43	Page 152, VI-50. Liquidated Damages	Section VI-50 states that “...To the extent that the delay is caused by the Commonwealth, no liquidated damages will be applied.” Can the Commonwealth provide a draft provision or provisions for how mixed delays will be handled – for example, when a delay may have been caused in part by the Commonwealth and in part by a third party? Or in part by the Commonwealth and in part by the Contractor? The current provision is not detailed enough to address all possible situations.	Refer to the response to Q13.
	RFP Section	Question	Answer
44		Is there a list of interested vendors for primary and subcontracting opportunities for the RFP?	Refer to the Pre-Proposal Conference sign in sheet posted with Addendum 2 of the RFP for a list of vendors that attended the Pre-Proposal Conference. This sign-in sheet is the Department’s only list of entities that potentially may be interested in the SI/DH RFP.

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	RFP Section	Question	Answer
45		Is there information on the available funding for this portion of the project?	No, refer to the response to Q1.
	RFP Section	Question	Answer
46		Can you please clarify whether this is a hybrid electronic and hard copy submittal?	Offerors must submit paper copies as well as electronic copies on CD-ROMs or Flash drives in accordance with the requirements of RFP Part I Section I-12.A Proposal Submission . The address for proposal submission is listed in the Calendar of Events.
	RFP Section	Question	Answer
46		Can the solicitation be amended with any requirements relative to JAGGAER?	There are no JAGGAER submission requirements.
	RFP Section	Question	Answer
47	Personnel list	1.SI/DH Executive Account Direction* 2. SI/DH Project Manager* 3. SI/DH Solution Architect* 4. SI/DH Implementation/Integration Manager* 5. SI/DH Data Manager* 6. SI/DH Testing Manager 7. SI/DH Conversion/Transition Manager* 8. SI/DH Quality Assurance Manager 9. SI/DH Function/Business Lead 10. SI/DH Security Manager* 11. SI/DH Training Manager 12. SI/DH Certification Manager* 13. SI/DH Configuration Manger* Do each of these potions have to be separate people?	Please refer to RFP Part III Section III-5.A. Offeror Personnel in the first paragraph below the table on page 69.
	RFP Section	Question	Answer
48	Master Data Management	Is it a fair assumption that the offerer should supply MDM as a part of the overall solution	Please refer to RFP Part III Section III-1.C.3. SI/DH Requirements ODS .
	RFP Section	Question	Answer
49	Master Data Management	Member, Provider, and Reference data is mentioned. Is it also important that the MDM solution capture relationships between the entities? For example, a member to provider relationship is often important to understand and master?	Yes, the offeror should propose a complete and thorough solution that includes how to capture relationships between the entities and a rationale for doing so.

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	RFP Section	Question	Answer
50	Master Data Management	Does the Commonwealth have any experience with MDM solutions today?	This information is not needed in order to provide a response to the RFP.
	RFP Section	Question	Answer
51		Are there any data management tools being supplied by the Commonwealth or should the offerer plan to supply all of those?	No, the Department will not supply. Please refer to the RFP in Part I Section I-22 Department Participation.
	RFP Section	Question	Answer
52		Are cloud or hosted solutions preferred over solutions installed within the Pennsylvania data center?	The Department will not be installing any solutions at the PA Data Center.
	RFP Section	Question	Answer
53		What weight will be given for value added or innovative solutions?	Please see the RFP in Part II Section II-4 Evaluation Criteria.
	RFP Section	Question	Answer
54		Is there any ESB Product (COTS) already DHS has for this solution implementation? If not, DHS has any preference in COTS product?	No. No. Offerors should propose a complete and thorough solution meeting the RFP requirements and a rationale for doing so.
	RFP Section	Question	Answer
55		If a small diverse business were to serve as a subcontractor to a Prime awarded this contract work, would they be excluded from pursuing future MMIS 2020 Platform work? We ask this as there are a lot of opportunity left as it pertains to this initiative and potential small business participation. Additionally, it is challenging to pursue other partnerships with Prime (for other MMIS work) when you are on existing team that has submitted a proposal for work that could exclude you from other opportunities scheduled to be released or already on out for bid.	Yes, an SDB serving as a subcontractor to a Prime awarded the SI/DH contract work may be excluded from pursuing future MMIS 2020 Platform solicitations. Specifically, except for the EDI module, the SDB or SB is precluded from being a subcontractor for any other MMIS 2020 Platform module unless the Prime and the SDB or SB receive the Department’s prior written approval. Please refer to the RFP in Part I Section I-30.B Conflicts.

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56		Could you please confirm the following: A team must include three references in their submission? Each member of the team is not required to submit three corporate references with the submission. For example, subcontractors do not need to include three corporate references in addition to their Prime’s three corporate references.	If this question is referring to the corporate reference requirement, three corporate references are required for the Offeror. For Personnel references, three references are required for each Key Personnel staff person, including any subcontractor personnel being used as Key Personnel.
	RFP Section	Question	Answer
57		Which company(s) wrote the aging Provider Reimbursement and Operations Management Information System (“PROMISE™”)?	This information is not relevant to providing a response to the RFP.
	RFP Section	Question	Answer
58		Which company(s) wrote the current 3 modules MMIS will utilize moving forward?	Refer to the response to Q57.
	RFP Section	Question	Answer
59		Which company(s) consulted on the structure of this RFP and are they permitted to respond to this RFP?	Refer to the response to Q57.
	RFP Section	Question	Answer
60	Calendar of Events	The complexity of this RFP and the timing of the procurement over a variety of federal holidays require additional time to coordinate and produce a quality response. Would the Department please consider a 4 week extension to the proposal submission deadline?	The Department will extend the proposal submission deadline until January 4, 2019. The time and location remain the same.
	RFP Section	Question	Answer
61	Section I-12 Proposal Requirements, A. Proposal Submission	The RFP indicates that "Offerors must submit two (2) complete and exact copy of the entire proposal (Technical, Cost and SDB/SB submittals, along with all requested documents) on CD-ROM or Flash drive in Microsoft Office or Microsoft Office-compatible format." There are components of both the Technical and SDB/SB submittals that cannot be converted to Microsoft Word (i.e. signed forms, company financials). Will the Department accept PDF versions of the Technical and SDB/SB submittals?	Yes, PDF is a Microsoft Office-compatible format.

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62	Section III-1 Requirements, 3. ODS	In order to have access to available leading edge technologies, will the Commonwealth consider an alternative to an RDBMS that will achieve the same objectives?	No, refer to Part I, Section I-14 Alternate Proposals of the RFP. The Department will not accept alternate proposals.
63	Section III-10 Performance Standards, SI/DH-5 Response Time	The SI/DH platform is dependent on the modules for response times for service requests. We respectfully request that the Commonwealth refine this SLA to limit the SI/DH contractor’s liability to that which occurs between the SI/DH virtual endpoints.	Refer to Addendum 3 for revisions to the RFP.
64	VI.4.B.	VI.4.B states, “Except as set out in this Contract, the Contractor shall not offer for sale or provide Commonwealth agencies with any hardware or software (i.e., personal computers, file servers, laptops, personal computer packaged software, etc.)” Will the Commonwealth be providing all necessary hardware and software? If not, please confirm that the Offeror may determine where these costs are to be included in its cost submittal.	No, the Commonwealth will not be providing any hardware or software. The Offeror has discretion on where these costs are included in its cost submittal.
65		In order to calculate a solution that complies with the build timelines, please advise if the hardware and software recommendations need to be approved by the Commonwealth prior to procurement. If approvals are required, how much time should be built into our solution to account for this process?	No, they do not have to be approved; however, the Offeror must be in compliance with the Information Technology Policies (ITPs) and DHS Business and Technical Standards as referenced in Part I Section I-29.A Standards
66		Since the Commonwealth's implementation roadmap is an incremental rollout, some form of integration with PROMISE is anticipated but is not referenced in the RFP or cost spreadsheet. Please confirm that the Offeror may determine where these costs are to be included in its cost submittal.	The need to collaborate with legacy contractors is referenced throughout the RFP, for example, see RFP in Part I Section I-3.D Overview of the Project and RFP Part I Section I-4 . The Offeror has discretion on where these costs are included in its cost submittal.

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	RFP Section	Question	Answer
67	D. Future State MMIS 2020 Platform	"Data will be stored temporarily in an ODS and long-term in the EDW." On page 45 of the Solicitation, a statement is made "The selected Offeror must convert program data files, including application data converted from the legacy systems and the application data developed during M&O for a minimum of 10 years in the ODS." Will the Commonwealth provide an estimate of the amount of data that needs to be stored in the ODS on a temporary basis for sizing purposes?	Please refer to current data usage included in the RFP in Part I Section I-3.C Overview of the Project.
	RFP Section	Question	Answer
68	2. Data Hub	Will the Commonwealth provide a list of Enterprise Software Licenses that it possesses so that Offerors might leverage them in designing the Data Hub to reduce cost?	No, the Commonwealth will not be providing any Enterprise Software Licenses.
	RFP Section	Question	Answer
69	2. Data Hub	Does the Commonwealth have a list of approved/best of breed hardware, COTS software, and open source technologies that it can share? The RFP references two examples - a Commonwealth-approved open source workflow engine page 41 and Oracle SQL Server for the Relational Database Management System cited as an example of best of breed on page 51. These suggest that certain technologies have already been identified as preferred.	No, there is no list. To the extent that a preference exists, the Department stated its preference in the RFP. The Offeror, however, must be in compliance with the Information Technology Policies (ITPs) and DHS Business and Technical Standards as referenced in Part I Section I-29.A Standards
	RFP Section	Question	Answer
70		Does the Commonwealth expect to have any Member "self serve" capabilities for use of portals? Only workers, partners, and providers are referenced in the solicitation.	No.
	RFP Section	Question	Answer
71		Will the Commonwealth engage any contractor support staff to assist with proposal evaluation and scoring? If so, will the Commonwealth identify these contractors?	The Department does not release information on the evaluation team members.
	RFP Section	Question	Answer
72	Section 1.3 D	Overview of the project – Future State MMIS 2020 Platform – Does the Department know which modules they will be seeking to be COTS, MOTS or SaaS?	No.

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	RFP Section	Question	Answer
73		Please clarify that the ODS will house data temporarily and the EDW will be where data lives on a long-term basis	Please refer to the RFP in Part III Section III-1.C.3 Requirements ODS.
	RFP Section	Question	Answer
74	Section 1.4 Objectives, B.2e	Per this objective the offeror is to use CA Siteminder for single sign-in for users to access the Departments current applications. Will all new applications be using Siteminder for Single Sign-in?	Yes.
	RFP Section	Question	Answer
75	Section 1.4 Objectives, B.2e	Per this objective the offeror is to use CA Siteminder for single sign-in for users to access the Departments current applications. Is the Department open to the Offeror suggesting a replacement for Siteminder?	No.
	RFP Section	Question	Answer
76	Section 1.4 Objectives, B.2g	Is it the Departments intention for the “Report Generator” to utilize the ODS as the basis for data for reporting? If not, which database should be used?	Yes.
	RFP Section	Question	Answer
77	Part III-1. Requirements, A – Disaster Recovery	For the SI/DH vendor, is DR for just the products provided or is the SI/DH Vendor responsible to provide a plan for ALL modular vendors that make up the MMIS 2020 Platform?	The Offeror is responsible for its own DR Plan.
	RFP Section	Question	Answer
78	Part III-1. Requirements, C.	SI/DH Requirement Categories, 1.U – Business Rules Engine – Will the Business Rules Engine be used as just a repository for rules for ALL modules or will all modular vendors be required to utilize the business rules engine provided by the SI/DH Vendor?	All modules will use the Business Rules Engine provided by the SI/DH Vendor; however, each module vendor may have its own Business Rules Engine. Module vendors that have their own Business Rules Engine will be required to integrate with the SI/DH Business Rules Engine.

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	RFP Section	Question	Answer
79	Part III-1, Requirements, C.	SI/DH Requirements Categories, 3 – ODS – Will all data currently housed in the legacy Reference files be housed in the ODS for the MMIS 2020 Platform? Also, in this requirement it states that the MCI and MPI will be housed there as well. Is there a current MCI and MPI in the legacy system?	No; however, the requirement is the vendor convert ten (10) years of data for initial load of the ODS. Refer to Addendum 3 for revisions to the RFP relative to MCI and MPI.
80	Part III-1, Requirements , C	SI/DH Requirements Categories, 7 – Data – Please clarify that the SI/DH vendor is responsible for conversion for all modules.	Yes.
81	Part III-1, Requirements , C.	SI/DH Requirements Categories, 14 – Job Scheduler – Please clarify if ALL modular vendors in addition to the SI/DH vendor will be using the Job Scheduler.	Yes.
82	Part III-1, Requirements , C.	SI/DH Requirements Categories, 16 – System Monitoring – Please clarify that the system monitoring being requesting in this requirement is for ALL modular vendors in addition to the SI/DH vendor.	Yes.
83	I-30. Conflicts	Per, 1-30c - Potential offerors and subcontractors that have participated as contractors or subcontractors in planning the MMIS 2020 Platform Project or preparing procurement documents for the MMIS 2020 Platform Project are precluded from being selected for negotiations or award for the SI/DH services. Is Deloitte Consulting precluded from selection for the SI/DH services? Deloitte Consulting held contract #4400004480 in response to RFQ 6100034925 Request for Proposal (RFP) Development for the Medicaid Management Information Systems (MMIS) Procurement, indicating they actively participated in planning the MMIS 2020 Platform Project.	Yes.
84		What is the current technical platform? Does agency have any preferences for some or all technical components mentioned in the RFP?	The current technical platform is different from that required by this RFP and is not relevant for this RFP. To the extent that the Department has any preference for a specific

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			solution, it stated its preference in the RFP. The Offeror’s technical solution must comply with the standards set forth in RFP Part I Section I-29.A Standards.
	RFP Section	Question	Answer
85		Does agency have existing ESB?	No, the Department does not have an ESB to be used for this Project.
	RFP Section	Question	Answer
86		Has agency implemented SSO using SiteMinder for any other applications?	Yes, it is the Department’s standard.
	RFP Section	Question	Answer
87		Are there any Interface Control Documents (ICDs) or documentation available for all MMIS Interfacing Systems?	No, they do not exist at this time.
	RFP Section	Question	Answer
88		What are general data formats and protocol used by these MMIS Interfacing Systems?	They are not established yet but will be discussed in JAD sessions as other modules are procured.
	RFP Section	Question	Answer
89		Cost Worksheet (Row 44 to 237), phases mentioned for Modules (EDI Module, Provider Mgmt, Managed Care Admin, Fin Module, Outbound Mail, Prior Authorization, TPL, PIMS, EVV), there is no mention in Part III 8.A. Program Management section. Are these deliverables in scope for this RFP 25-16?	Yes, these deliverables are in scope for this RFP. The SI/DH-Master Work Plan must include the transition from the legacy system to MMIS 2020 Platform and must be updated as each module is implemented. Please note a revised Cost Submittal is included with Addendum 3.
	RFP Section	Question	Answer
90		Since there are multiple modules to integrate using Data Hub, do you expect to start M&O Year 1 only after all integrations are accepted?	Yes. M&O is expected to begin in Year 3 of the contract, which is after the integration of all the modules.